

ANNUAL REPORT 2020 - 2021







4908 Auburn Ave. Bethesda, MD 20814

(301) 280-1660

MISSION

Imagination Stage empowers *all* young people to discover their voice and identity through performing arts education and professional theatre.





VISION

Imagination Stage envisions a future where theatre experiences are a fundamental aspect of children's lives, nourishing their creative spirit, inspiring them to embrace the complexity and diversity of their world, and helping them overcome their challenges with hope, courage and, above all, creativity.

VALUES

We value inclusiveness and diversity by including all artistry, abilities, and talent, by welcoming and serving the diversity of our community and by respecting the diversity of our world and our work.

We value investment in the future of young people through our commitment to nurturing their creative and intellectual growth through excellent, innovative theatre and arts education experiences.

We value and create a safe haven for young people to embrace and explore their creativity.

We value service on behalf of children as we work to use theatre to improve the lives of children in our community regardless of their means or their location.

We value our staff associates and respect their contributions to the achievement of our mission and vision.

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**Temporary leave-of-absence



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FROM OUR LEADERS

Dear Friends of Imagination Stage,

It is difficult to adequately express our gratitude for the support we received from our community throughout FY 2021, which was a time of profound challenge and change. Our 41st year began with our doors still closed to the public and concluded with Imagination Stage offering in-person camp using guidelines that safeguarded the health and safety of children and adults alike. In between, we delivered hundreds of hours of classes and performance virtually and in many ways re-envisioned our work to meet "the needs of now."

Highlights and accomplishments of the year included:

- Education classes and student performance opportunities took place online throughout the academic year. Our class schedule included approximately 90 different virtual offerings, including classes specifically created for students with cognitive disabilities.
- IStage offered a remote version of *The Snow Queen*. This adaptation of Hans Christian Andersen's tale of courage and resilience was offered as a pre-recorded video December 12-March 5.
- A version of Learning through Theatre that focused on *The Snow Queen* with virtual field trips, live interactive workshops implemented on Zoom, and a professional development course for teachers. Overall, we reached 192 classroom and more than 3,000 students
- IStage debuted *S.P.I.E.S.* & the Lost Treasure of Atlantis, a live-action gaming experience to be enjoyed by families at home.
- Arts venues in our county were permitted to reopen to the public in a limited capacity on March 26, 2021. The limited spring break camp offering was completely sold out.
- We debuted the new play, *10 Seconds*, as a digital production in April 2021. The original script was created in collaboration with participants in our Youth and Police Partnership workshops – a program that brings together young people ages 12-18 with law enforcement officers to find common ground. Each of the 12 screenings of the film was accompanied by a remote workshop or panel discussion.
- Over the summer, we were able to offer in-person camps that garnered 1,132 registrations and resulted in no COVID-19 cases. Our summer program also included 253 students participating virtually.

FROM OUR LEADERS

With income budgets for both theatre and education significantly reduced due to the pandemic, we were extremely grateful for continuing emergency funding from such sources as the Payroll Protection Program, the Small Business Administration's Shuttered Venues Operators Grant, the Arts & Humanities COVID-19 Relief Fund of Montgomery County, Maryland, and others. We also held a highly successful online Gala in February, which was entitled "A Tribute to Founding Executive Director, Bonnie Fogel."

Overall, our earned and contributed income allowed IStage to end the year with a cash reserve, which will be vitally important as the ongoing pandemic continues to create a challenging and unpredictable economic environment.

Even in the midst of ongoing health crisis, we were able to move forward with a number of Inclusion, Diversity, Equity, Access (IDEA) goals, such as changing recruiting practices to emphasize real-word experience over formal education; simplifying our financial aid requirements and application process. Our Producing Artistic Director, Board President, and Board President-elect participated in a monthly national training program through Theatre for Young Audiences/USA. In addition, our Producing Artistic Director and our Artistic Director of Education & Theatre for Change engaged in the Abolishing Racism and Oppression in the Workplace (AROW) training offered by theatreWashington. Our staff crafted a land acknowledgment as well as an IDEA statement that articulately expresses our anti-racism stance. Both declarations are available on our website and appear on video screens in our lobby.

As we navigate our 42nd year, we see a strong future for Imagination Stage as we expand the reach of our work by building on decades of experience as well as discovering new and innovative ways to meet the needs of our community. Thanks to the dedicated commitment of our staff and other stakeholders, we know we will continue to make a difference in the life of young people.

Sincerely,

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Janet Stanford, PRODUCING ARTISTIC DIRECTOR

at one

Patrick O'Neil, PRESIDENT, BOARD OF TRUSTEES

19,904

Children & Families Reached



COUNTRIES REACHED

Australia Canada Germany Guatemala South Africa United Kingdom United States





Classes & Camps





\$5M

FINANCIAL SUMMARY

The following data represents the audited financials for Imagination Stage, Inc. for the fiscal year 9/01/2020 - 8/31/2021.

INCOME TRENDS FY19-FY21

\$5,508,198 FY21 Total Income

\$4,275,881 FY21 Contributed Income

> **\$1,211,724** FY21 Earned Income

\$20,593 FY21 Other Income

IMAGINATION STAGE, MD

Contributed Income: \$4,038,621 (78.3% of total income)

Earned Income: \$1,100,454 (21.3% of total income)

Other Income: \$837 Miscellaneous Income: \$19,756

ISMD Total Income: \$5,159,668

IMAGINATION STAGE, DC

Contributed Income: \$237,260 (68.1% of total income)

Earned Income: \$111,270 (31.9% of total income)

ISDC Total Income: \$348,530

Audit conducted by Squire, Lemkin + Company LLP



DONORS

Imagination Stage thanks the following individuals, foundations, organizations, and government departments for their support and dedication to our mission.

\$100,000+

Arts and Humanities Council of Montgomery County Maryland Department of Housing and Community Development Maryland State Arts Council Maryland State Department of Education Montgomery County Government U.S. Small Business Administration

\$50,000 - \$99,999

Bender Foundation, Inc. Jessica Boger DC Commission on the Arts and Humanities The Morris and Gwendolyn Cafritz Foundation National Endowment for the Arts The Shubert Foundation

\$25,000 - \$49,999

David and Mikel Blair The J. Willard and Alice S. Marriott Foundation The Nora Roberts Foundation Diane and Arnold Polinger

\$10,000 - \$24,999

\$5,000 - \$9,999

Mary Jan and Paul Bancroft Alice Consolvo and Wilson Krahnke Charlotte and Shane Crowley The Dallas Morse Coors Foundation **Ginger and Richard Dietrich Dimick Foundation Colleen Fahey and Chris Hertz** Fort Myer Construction Company Fred Bergfors and Margaret Sandberg Foundation **GEICO** Philanthropic Foundation Gigi and Jeff Godwin Julianna Goldman Florentino Gregorio Melissa and David Hurwitz Gail and Benjamin Jacobs Matthew Killian Kristin and Hanan Kivett Mars Foundation Jan and Charles McNamara The Merrill Foundation, Inc. Nancy Peery Marriott Foundation, Inc. PEPCO Margo and Michael Sadow Chengbiao Tu Lucy Waletzky

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\$2,500 - \$4,999

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\$1,000 - \$2,499

Sally and Paul Amoruso Kim Barnette Darren Braude Alvson Brokenshire and Gonzalo Palacio Paola Bruening Ashley Cheng Chelsey Christensen and John Groth Dawn Deines-Christensen and Keith Christensen **Evonne and Robert Connolly** Flovd Davis Ann and John Davis Deloitte Urvi Desai Stephanie and Scott Deutchman Heidi and Mitchell Dupler Starr and Fred Ezra Jane and David Fairweather Linda and J.J. Finkelstein Floyd E. Davis Family Foundation, Inc. Bonnie Fogel Jessica Lindstrom Fogel and David Fogel Cathy and Donald Fogel LaShelle and Dwight Franklin Amy Freeman Sally and John Freeman

\$1,000 - \$2,499 (cont.)

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\$500 - \$999

Susan and Steven Bralove Amy Forseter Dan Furst Sharon Gershon Janine Goodman and Gil Strobel

\$500 - \$999 (cont.)

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\$250 - \$499

Renee Abbott Lewis and Curtis Lewis Jav Adams Keith Barberis Bill Branson Diane and Leonard Cali Beth Chai Synagogue Katie Chowdhry Robin Culbertson Karen Eaton Paul Frampton Ellen and Michael Gold Monica Gregorio Carolyn and Arnold Kohn Nancy Kopp **Eve Lilley** Asmahan Limansky Dorrit Lowsen Wendy and Sean Lynch Wendy Marberg Lisa and John Nolan Northrop Grumman Daniella Schwartz Craig Small Micah Smith Patti and Jerome Sowalsky The KP and Phoebe Tsolainos Foundation Candice Tolliver Burns Jesse Travis Jennifer and Dudley Winthrop

^ In-kind donation.

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Kanea McDonald MARKETING COORDINATOR -EDUCATION AND COMMUNITY OUTREACH

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Production

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John Elder TECHNICAL DIRECTOR

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Anna Klinger COSTUME SHOP MANAGER

Beth Regalbuto MASTER ELECTRICIAN

Laura Sperling PRODUCTION MANAGER