



2018-2019 Annual Report


imagination
stage



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LEGAL COUNSEL

Imagination Stage Presidents Emeritus

Kim Greenfield Alfonso, 2015-2017
Jane Fairweather, 2013-2015
Susan Lacz, 2011-2013
Mark Richardson 2009-2011
Wayne Hunley, 2007-2009
Stephen A. Hayes, 2005-2007
Sally Rosenberg, 2003-2005
Robert G. Brewer, Jr., 2000-2003
J.J. Finkelstein, 1998-2000
Mita Schaffer, 1996-1998
Nancy T. Greenspan, 1994-1996
Jerry Morenoff, 1992-1994
Barbara J. Gottschalk, 1990-1992
Gail L. Jacobs, 1988-1990
Frank Allen Philpot, 1986-1988



FROM OUR LEADERS

Dear Friends and Children of the Arts

We are pleased with the results that show Imagination Stage's fiscal year ending August 31, 2019 a year of great progress for the organization. Memorable moments during the year including:

In Theatre:

- Two Helen Hayes awards—one for Outstanding Production of a TYA Show, and another for Outstanding Set Design.
- Artistic Director Janet's Stanford and Associate Managing Director Meghann Babo-Shroyer participated in the NEA/TCG forum about nation-wide trends in Theatre for Young Audiences at the TCG annual conference in Miami.

In Education:

- We exceeded our tuition goals – summer 2019 being the most successful camp season in Imagination Stage's history!
- We signed a contract with the Whittle School & Studios to work with them on the creation of a summer theatre program at their Shenzhen campus in China.
- We inaugurated our Theatre for Change Division.

In Management

- We retired the construction debt on our building, thanks to the generosity of the Jim and Carol Trawick Foundation
- A 15th Anniversary Lobby/Gallery renovation was made possible by a generous grant from the State of Maryland. Our thanks go to Governor Larry Hogan, Comptroller Peter Franchot, and Treasurer Nancy Kopp.
- We were also fortunate to be included in the Governor's 2019 budget with \$500K of funds to offset purchase of a much-needed larger warehouse in which to create sets and props for our professional theatre and education programs.

As we look to the future, our Boards and staff are engaged in finding ways to serve more students in the Washington Metropolitan Region with outstanding theatre and arts education experiences and to continue to innovate in the delivery and diversity of our programming.

Thank you for being a part of our success.

Bonnie Fogel
Founder & Executive Director

George Little
President

Janet Stanford
Founding Artistic Director



FINANCIAL SUMMARY

Year In Numbers

Total Income:
\$5,002,374

Earned Income:
\$2,778,454






Contributed Income:
\$2,223,920

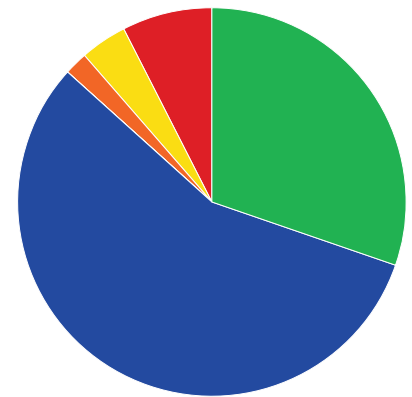
Children & Families
Served:
73,399

Classes & Camps:
411

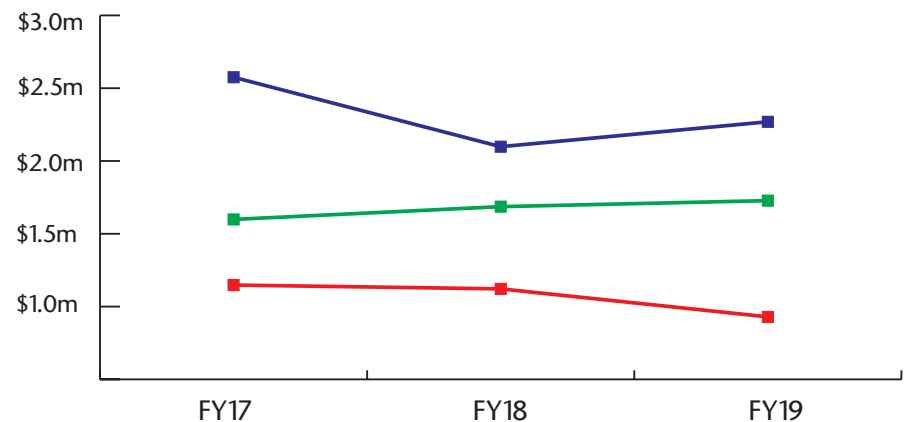
Helen Hayes
Nominations:
11

Summary

-  Contributed Income: \$2,223,920
(45% of total income)
-  Arts Education: \$1,671,200
(33% of total income)
-  Professional Theatre: \$929,367
(18% of total income)
-  Other: \$117,428
(2% of total income)
-  Workshops: \$56,488
(1% of total income)
- Retail: \$3,971
(0.08% of total income)



Trends





DONORS

\$100,000+

Arts and Humanities Council of
Montgomery County
Bender Foundation
Maryland State Arts Council
Maryland State Department of
Education
Jim and Carol Trawick Foundation

\$50,000 - \$99,999

William S. Abell Foundation
DC Commission on the Arts
and Humanities
The Morris and Gwendolyn Cafritz
Foundation
The Shubert Foundation

\$25,000 - \$49,999

Bernard Family Foundation - Cathy,
Alex & Amanda Bernard
Mikel & David Blair
Jessica Boger & Greg Rapaway
The J. Willard and Alice S. Marriott
Foundation
The Nora Roberts Foundation

\$10,000 - \$24,999

Jack R. Anderson Foundation
Mara Bralove & Ari Fisher
Ashley & Matthew Bronczek
A. James and Alice B. Clark
Foundation
Clark-Winchcole Foundation
Ginger & Richard Dietrich
Design Foundry*
Elkes Foundation
GEICO
Graham Holdings
James M. Johnston Trust
Kiwanis Foundation of Bethesda
Matthew Killian
The Annette M. and Theodore
N. Lerner Family Foundation/
Tanenbaum, Cohen, Lerner Families
Occasions Catering*

PEPCO – An Exelon Company
PNC Bank
Diane & Arnold Polinger
Rifkin, Weiner, Livingston, Levitan
& Silver

\$5,000 - \$9,999

Ackridge
Stephanie & Jeremy Blank
Deloitte
Dimick Foundation
Lois & Richard England Foundation
Colleen Fahey & Chris Hertz
Jean-Marie & Raul Fernandez
Foley & Lardner, LLP
Fort Meyer Construction Company
David Frederick & Sophia Lynn
Nancy Greenspan
Gigi & Jeff Godwin
Charlotte Goff
Wilson Krahnke
Bethany & George Little
Pilar & Bill O'Leary
Tina Martin & Mita Schaffer*
The Merrill Foundation, Inc.
Nancy Peery Marriott Foundation
Pillsbury Winthrop Shaw Pittman
LLP
Potomac Construction Services, Inc.
Theatre Communications Group
T.W. Perry

\$2,500 - \$4,999

Sally & Paul Amoruso
BB&T Bank
Dr. Kim & Mr. Cory Barnette
Bloomingdale's*
Brunswick Group
Ashley & Brendan Burke
Alessandra Carozza & Chris Taylor
Anita Dunn & Robert Bauer
Heidi & Mitchell Dupler
Bernardine & Gary Evans
Exelon
Linda & J.J. Finkelstein

Bonnie Fogel
David Harrison & Tena Nauheim
Heyman Mailing Service, Inc.*
Gail & Benjamin Jacobs
Hank Johnson & Curtis Ross
Kristin & Hanan Kivett
JBG Smith
Ike & Catherine Leggett
Constance Lohse &
Robert Brewer, Jr.
M&T Bank
Michele Manatt & Wolfram Anders
Jan & Charles McNamara
Oneness Family School
Ourisman Motors of Bethesda
Howard & Geraldine Polinger
Family Foundation
Unipark Valet and Parking Services*
United Bank
Washington Episcopal School
Whittle School & Studios
Whole Kids Academy
Vanena Ralay & David Wilmot
World Bank Group

\$1,000 - \$2,499

Aidan Montessori
Kimberley & Pedro Alfonso
Badlands
Bethesda Urban Partnership
The Blocher Group
Boies Schiller Flexner
Darren Braude/Blue Kamen Benefits
Jane & Calvin Cafritz
Jennifer Castrillon
Dawn Deines-Christensen &
Keith Christensen
Dock 79
ExxonMobil Foundation
Rachel & Joseph Firschein
Colleen & Andrew Fisher
Cathy & Donald Fogel
LaShelle & Dwight Franklin
Sally & John Freeman



DONORS

Rochambeau French
International School
Jennifer & Chappall Gage
Jaquelin Gellhorn
Bobbie & Tom Gottschalk
Victoria & Sean Grady
Betsy Grossman
Robert Hebda
Kelly & Bob Holloway
Honest Tea*
Melissa & David Hurwitz
Debbi & Ernie Jarvis
Joy Media Collective
Kay Kendall & Jack Davies
Just For Kids*
Dede & Marvin Lang
Dianne & Edward Lee
Dr. Lynne J. Lightfoote
Eve Lilley
Tracy Lau & Edwin Lo
Anita Linde &
Michael McCrickard
Erika Martin-Bolden &
Scott Bolden
Dmitri Mehlhorn
Metro Bethesda Rotary
Foundation
Morgan Stanley
The Morrison & Foerster
Foundation
Silvana Nani
Lisa & Patrick O'Neil
Lara Oerter & Brian Hale
Old Ox Brewery*
Nancy Ordway
Louise & Brian Parry
Courtney Pastrick
Julie & Frank Allen Philpot
Premier Celebrations*
Lily Qi & Phil Peng
The Red Bandana Bakery*
Mark Richardson
Sally Rosenberg &
Bruce Charendoff
Cameron Ruppert

Margo & Michael Sadow
Victor Shargai & Craig Pascal
Crystal & Matthew Sheehan
The Siena School
Patti & Jerome Sowalsky
Janet Stanford & Leo P. Stone
Janet & Walter Stone
Succotash
Angelie & Sunit Talapatra
Team Yoo DC*
Alanna Temme
T.H. Graham & Associates LLC
Travis Family Memorial
Endowment
Wild Willet Food
Maura & Jim White
Ellen & Bernard Young
Zhia Photography*

\$500 - \$999

Christi Barnhart
Steven Bralove
Elizabeth & John Breyer
M. Celeste Bruce
Samantha & Benjamin Brutlag
Maggie Boys
Kristin Cecchi
Jaclyn Cohen
Chelsey Christensen &
John Groth
Denizens Brewing Company*
Urvi Desai
Stephanie & Scott Deutchman
Christina Cuomo Diver
Kelly Donohue
Sandy & James Fitzpatrick
J.J. & Linda Finkelstein
Miriam Gonzales &
Michael Fitzpatrick
Lashelle & Dwight Franklin
The Samuel & Grace Gorlitz
Foundation Ltd.
Monica Granovsky
Shannon Green

Julianna Goldman &
Michael Gottlieb
Joseph Guttentag
Claudia & Tom Henteleff
Marcia Henning
Sandra Joo
Sue King
Sara & Chris Lange
Lauralyn Lee
Marion & Len Levine
Grace Mai
Xiomara Metcalfe
Monte & Todd Monash
Denise & Tom Murphy
Montgomery County Public School
Educational Foundation
Tara & Jarrod Patten
Alison Pearce
Lauren Pillsbury
Sarah Rapawy
Amber Romine
Nadia & Mo Saleh
Cathleen Sherman
Alyssa & Craig Silverstein
George Ty Simspon
Shannon & Andrew Taylor
Xinyun Gong & Chengbiao Tu
Debra Vodenos & Sam Boxerman
Maya Weil
Jennifer & Dudley Winthrop

*in-kind donation



Mission

Imagination Stage empowers ALL young people to discover their voice and identity through performing arts education and professional theatre.

Vision

Imagination Stage envisions a future where theatre experiences are a fundamental aspect of children's lives, nourishing their creative spirit, inspiring them to embrace the complexity and diversity of their world, and helping them overcome their challenges with hope, courage, and above all, creativity.

Organization

Imagination Stage, Inc. inspires creativity through theatre and arts education programs that challenge, nurture, and empower young people of all abilities. Programming focuses on large-scale, professional theatre productions with the highest production values that serve over 100,000 children and their families each year. Of equal emphasis annually is the education programming which creates over 350 classes on-site and off-site around the community, a wide range of access and inclusion services and training, community collaborations and in-school residencies throughout the region.

STAFF

EXECUTIVE STAFF

Bonnie Fogel
Executive Director
Janet Stanford
Founding Artistic Director

ADMINISTRATIVE

Meghann Babo-Shroyer*
Associate Managing Director
Kira Burri
Database & IT Associate
Jen Luna
Director of Human Resources
Jolene Robichaud
Database & Analytics Manager

Janeth Saenz
Staff Accountant
Angel Schlogel
Office Manager and Facilities Associate
David R. Whitney
Facilities & IT Manager

INSTITUTIONAL DEVELOPMENT

Chelsey Christensen
Director of Development
Jessica Pettit
Director of Marketing and Communications
Sean Byrne
Development Coordinator
Sarina Di Calogero*
Special Events Coordinator
Claire Derriennic*
Marketing & Communications Associate
Laura diCurcio
Graphic Designer
Jeremy A. Jackson*
Marketing & Communications Associate – Professional Theatre
Kanea MacDonald
Marketing Coordinator – Education & Community Outreach
Jan McNamara
Development Manager/Institutional Advancement

Jessica Teaford *
Special Events Coordinator

PATRON SERVICES

Brian Antin*
Director of Patron Services
Sherill Anne Gross
Assistant Patron Services Manager
Megan Marsden*
Group Sales Coordinator
James Swindell
Group Sales Coordinator

PRODUCTION

Jennifer Schwartz*
General & Production Manager
Jeffrey Morris*
Production Manager
Jason Caballero
Assistant Technical Director

Alysha DeVries
Assistant Costume Shop Manager

John Elder
Technical Director
Danielle Harris
Scenic Charge Artist

Anna Klinger
Costume Shop Manager
Kate Kolarik
Assistant Production Manager

Ali Mark
Resident Carpenter

Bethany Regalbuto
Master Electrician

Laura Sperling*
Assistant Production Manager
Vanessa Spring-Frank
Properties Coordinator

EDUCATION & ARTISTIC

Joanne Seelig Lamparter
Director of Education & Community Programs
Kathryn Chase Bryer
Associate Artistic Director
Claire Bancroft Loos
Education Program Coordinator
Alison Gee
Senior Faculty: Elementary
Marcia Howard
Senior Faculty: Dance
Nikki Kaplan
Associate Director of Education
Danielle Mathers
School Partnerships Manager
Jeff Sachs
Education Associate
David Stern
Director of Digital Media
Stacy Steyaert
Early Childhood Program Coordinator
Scott S. Turner
Access Coordinator

APPRENTICE PROGRAM

Erin Murphy *
Apprentice Coordinator
Courtney Cavallo*
Apprentice Coordinator
Rosie Alger
Education Apprentice
Haviland Atha-Simonthon
Education Apprentice
Emily Cerwonka
Access and Inclusion Apprentice
Bria Gilbert
Production Apprentice
Cameron Hahn
Institutional Development Apprentice
Stephen Indrisano
Production Apprentice
Giovanna Yarn
Institutional Development Apprentice

*indicates partial tenure




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